

# YOU CAN'T BEAT THE QUALITY

Based in Melbourne and operating mainly in Western and Northern Suburbs, P & M Doherty Pty Ltd specialises in drainage work such as storm water pipe installations in urban development areas.

Since the commencement of operations in 1988, P & M Doherty has developed a reputation of delivering reliable and quality workmanship to its customers. The success of the P & M Doherty company is direct result of hard work of Paul and his 20 full time staff members who share his passion for quality workmanship and getting work done on time.

With the current machinery fleet of 10 excavators with digging buckets and 7 Rammer rockbreakers Paul emphasises that a huge contributor to the success of the company is having reliable and productive equipment. "With plenty of hard ground, up to 200 MPa, in the area you need to have quality machinery and attachments. Interestingly, it is the rockbreaker that has a critical role to play on site as the biggest challenge is to get the rock out of the ground swiftly, rest is just digging and putting the pipe into the ground," Paul explains.

"We are working in a highly competitive industry, you cannot afford downtime or issues with your machinery. Having reliable rockbreakers take the pressure off as you can count on they will do what we expect them to do and I can deliver the job on time with a fair price to my customers," he said.

"I purchased my first Rammer rockbreaker, E68 in 1994 and haven't looked back since. Rammer rockbreakers last, they work well, hit hard and are extremely reliable" Paul added.

Interest in mechanisms and linkages is entrenched in Paul's mind. "I want to know how things work,"

he says. "I even visited Rammer factory in Finland a few years ago and got to see close-by how they manufacture Rammer and technology and R&D that goes into the product".

I understand there are significant differences between the rockbreaker brands. All rockbreakers will work well to start with but it takes a premium product with unbeatable longevity to hit hard rocks 10 hours a day, 6 days a week and to keep going without missing a beat year after year".

"I have three of my biggest Rammer rockbreakers working all day, every day and I often think that they are the most abused equipment in my fleet but give me the least trouble," Paul laughs.

"It is important to our business that rockbreaker is reliable and it keeps hitting hard with minimal downtime. That is why I have Rammer."

"Another reason I stick to the Rammer is the ongoing support from the local Rammer dealer, Walkers Hammers. They have been great and very helpful. When I needed the first big rockbreaker they arranged a 12 months rental agreement to help with finance and give me an opportunity to try before I buy." Paul concluded.

In Australia, customers are supported by an independent network of highly experienced Rammer dealers:

- VIC/TAS: Walkers Hammers
- NSW: Ground Tec Equipment (site 2 at DDT Expo)
- QLD: Precision Screen
- WA: Total Rockbreaking Solutions
- SA/NT: Renex Equipment

