

# HAMMER TIME!

Since its establishment in Dandenong in 1989, Walkers Hammers has focused on providing its customers with the best possible repair and maintenance service. It's a focus that's made Walkers Hammers a true 'one-stop-shop' for hydraulic breakers and demolition tools today.

**W**ith a combined 63 years of accumulated, hands-on knowledge and experience in the breaking and demolition industry, Walkers Hammers offers trusted advice and support to its customers whether they're purchasing or requiring commissioning, maintenance or repair for their hydraulic equipment.

In October of 1998, Walkers Hammers was appointed an exclusive authorised dealer in Victoria for Sandvik's range of Rammer hydraulic breakers and attachments and are still going strong.

After several awards and a great deal of customer care, Walkers Hammers is now well established in Victoria and Rammer has earned a reputation as the most respected brand of hydraulic rock breakers in the market.



## HAPPY CUSTOMERS

Victorian-based contractor, City Circle Group, recently purchased a Rammer 3288 fitted to a Sumitomo SH300-6 excavator. Encouraged by the product support and service delivery provided by Walkers Hammers, City Circle Group went on to purchase another Rammer product, the RC6R Cutter Crusher for a five-tonne excavator operating in a demolition application.

"We've probably got eight Walkers Hammers attachments," Peter Skidmore, Director of City Circle Group, says. "Their service is really prompt. If you have a problem they come out on site and get it fixed."

"Actually, when I come to think of it, I have 15 Rammers from Walkers," says Skidmore.

The use of advanced hydraulics, materials technology, strength calculations, impact wave theory and production technology has

made Rammer breakers the most powerful, durable, cost-effective on the market – and the undisputed leaders in their class. Happy clients and repeat customers are a great strength of the Walkers Hammers' business.

Managing Director of Walkers Hammers, Mike Coghlan, explains, "We pride ourselves on outstanding service and customers immediately get a sense of that. We get out on site, we have a look at their machine and we make sure that things are going to work properly. We even make sure they know how to operate the attachment. We're not trainers, but we have a lot of experience. We know what the gear can do, and we try to ease the client into using the equipment in the right way."

And it's not only the big companies that get the benefit of Walkers' service and longstanding expertise.

"We service a lot of small operators, too. You know, there's a lot of people who have a small excavator and can't get on to a job site because they haven't got a hammer."

"We feel for those guys. We have the Rammer, our premium product, but we can now offer the Bretec brand as well. Bretec is made in the same factory, but is a great mid-tier breaker that can get these new starters and smaller operators up and running to help them achieve their dream – which is to get jobs and keep working."

## COMPLETE PACKAGE

Walkers Hammers offers a full range of Rammer attachments and specialty products for demanding applications, including rock breaking, demolition, primary and boulder breaking, scaling, tunneling and underwater. They provide a variety of demolition attachments and boom systems. Walkers Hammers continues to ensure existing and new customers receive the industry's highest-quality support and enjoy the industry-leading performance and reliability they have grown to expect from Rammer products.

In Australia, Rammer breakers and attachments are distributed through an independent network of highly experienced dealers;

VIC/TAS: Walkers Hammers

NSW: Ground Tec Equipment

WA: Total Rockbreaking Solutions

QLD: Precision Screen

SA/NT: Renex Equipment

